

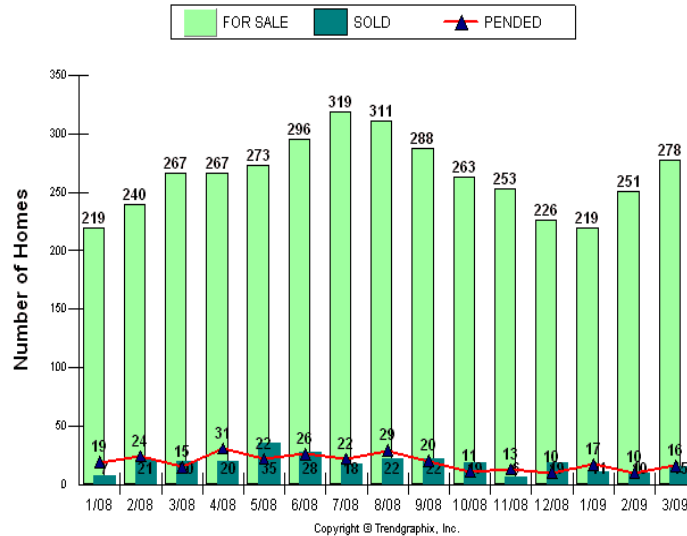
Number of Homes For Sale vs. Sold

Price Range: \$0 - No Limit

SQFT Range: 0 - No Limit

Single Family Homes - All Property Statuses - All Properties

Prepared for you by:
Meredith Laws



| | 1 year | | | 15 months | | |
|----------|--------|--------|----------|-----------|--------|----------|
| | Mar 08 | Mar 09 | % Change | Jan 08 | Mar 09 | % Change |
| For Sale | 267 | 278 | 4.1% ↑ | 219 | 278 | 26.9% ↑ |
| Sold | 20 | 15 | -25% ↓ | 7 | 15 | 114.3% ↑ |
| Pended | 15 | 16 | 6.7% ↑ | 19 | 16 | -15.8% ↓ |

| Date | 1/08 | 2/08 | 3/08 | 4/08 | 5/08 | 6/08 | 7/08 | 8/08 | 9/08 | 10/08 | 11/08 | 12/08 | 1/09 | 2/09 | 3/09 |
|-----------------------|-------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| For Sale | 219 | 240 | 267 | 267 | 273 | 296 | 319 | 311 | 288 | 263 | 253 | 226 | 219 | 251 | 278 |
| Sold | 7 | 21 | 20 | 20 | 35 | 28 | 18 | 22 | 22 | 19 | 6 | 19 | 11 | 10 | 15 |
| Pended | 19 | 24 | 15 | 31 | 22 | 26 | 22 | 29 | 20 | 11 | 13 | 10 | 17 | 10 | 16 |
| Mon of Inv. on Sold | 31.3 | 11.4 | 13.4 | 13.4 | 7.8 | 10.6 | 17.7 | 14.1 | 13.1 | 13.8 | 42.2 | 11.9 | 19.9 | 25.1 | 18.5 |
| Mon of Inv. on Pended | 11.5 | 10.0 | 17.8 | 8.6 | 12.4 | 11.4 | 14.5 | 10.7 | 14.4 | 23.9 | 19.5 | 22.6 | 12.9 | 25.1 | 17.4 |
| Avg. Act Price | 637 | 637 | 651 | 665 | 675 | 657 | 651 | 616 | 619 | 613 | 597 | 621 | 614 | 606 | 595 |
| Avg. Sld Price | 463 | 431 | 415 | 457 | 395 | 432 | 379 | 386 | 497 | 443 | 286 | 355 | 390 | 296 | 326 |
| Avg. Sq. Ft. Price | 200.8 | 183.97 | 204.74 | 206.25 | 198.73 | 201.64 | 198.51 | 184.94 | 210.48 | 200.13 | 168.13 | 165.86 | 197.23 | 178.82 | 165.45 |
| Sold/List Diff. % | 96 | 96 | 93 | 97 | 96 | 95 | 97 | 97 | 94 | 94 | 97 | 96 | 94 | 90 | 94 |
| Days On Market | 157 | 126 | 116 | 123 | 124 | 104 | 105 | 152 | 137 | 119 | 113 | 153 | 164 | 171 | 106 |
| Median Price | 392 | 375 | 340 | 421 | 360 | 362 | 354 | 364 | 352 | 429 | 293 | 335 | 360 | 266 | 300 |

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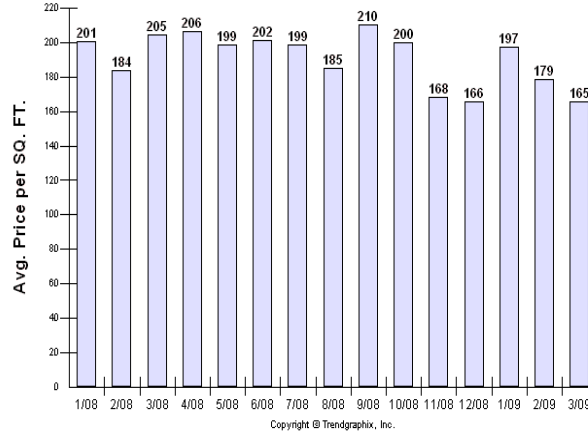
Average Home Sold Price per SQFT

Price Range: \$0 - No Limit

SQFT Range: 0 - No Limit

Single Family Homes - All Property Statuses - All Properties

Prepared for you by: Meredith Laws



| | 1 year | | | 15 months | | |
|--------------------|--------|--------|----------|-----------|--------|----------|
| | Mar 08 | Mar 09 | % Change | Jan 08 | Mar 09 | % Change |
| Avg. Sq. Ft. Price | 205 | 165 | -19.2% ↓ | 201 | 165 | -17.6% ↓ |

| Date | 1/08 | 2/08 | 3/08 | 4/08 | 5/08 | 6/08 | 7/08 | 8/08 | 9/08 | 10/08 | 11/08 | 12/08 | 1/09 | 2/09 | 3/09 |
|-----------------------|-------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| For Sale | 219 | 240 | 267 | 267 | 273 | 296 | 319 | 311 | 288 | 263 | 253 | 226 | 219 | 251 | 278 |
| Sold | 7 | 21 | 20 | 20 | 35 | 28 | 18 | 22 | 22 | 19 | 6 | 19 | 11 | 10 | 15 |
| Pended | 19 | 24 | 15 | 31 | 22 | 26 | 22 | 29 | 20 | 11 | 13 | 10 | 17 | 10 | 16 |
| Mon of Inv. on Sold | 31.3 | 11.4 | 13.4 | 13.4 | 7.8 | 10.6 | 17.7 | 14.1 | 13.1 | 13.8 | 42.2 | 11.9 | 19.9 | 25.1 | 18.5 |
| Mon of Inv. on Pended | 11.5 | 10.0 | 17.8 | 8.6 | 12.4 | 11.4 | 14.5 | 10.7 | 14.4 | 23.9 | 19.5 | 22.6 | 12.9 | 25.1 | 17.4 |
| Avg. Act Price | 637 | 637 | 651 | 665 | 675 | 657 | 651 | 616 | 619 | 613 | 597 | 621 | 614 | 606 | 595 |
| Avg. Sld Price | 463 | 431 | 415 | 457 | 395 | 432 | 379 | 386 | 497 | 443 | 286 | 355 | 390 | 296 | 326 |
| Avg. Sq. Ft. Price | 200.8 | 183.97 | 204.74 | 206.25 | 198.73 | 201.64 | 198.51 | 184.94 | 210.48 | 200.13 | 168.13 | 165.86 | 197.23 | 178.82 | 165.45 |
| Sold/List Diff. % | 96 | 96 | 93 | 97 | 96 | 95 | 97 | 97 | 94 | 94 | 97 | 96 | 94 | 90 | 94 |
| Days On Market | 157 | 126 | 116 | 123 | 124 | 104 | 105 | 152 | 137 | 119 | 113 | 153 | 164 | 171 | 106 |
| Median Price | 392 | 375 | 340 | 421 | 360 | 362 | 354 | 364 | 352 | 429 | 293 | 335 | 360 | 266 | 300 |

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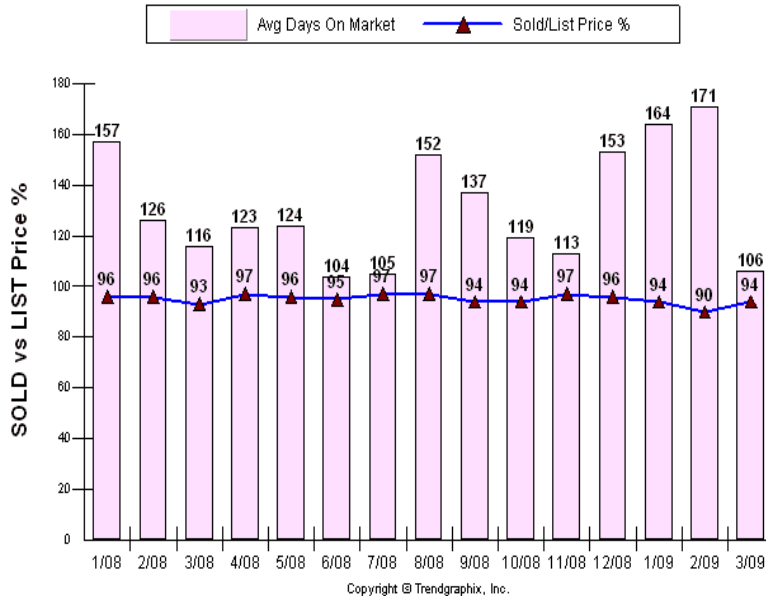
Avg DOM & SP/LP %

Price Range: \$0 - No Limit

SQFT Range: 0 - No Limit

Single Family Homes - All Property Statuses - All Properties

Prepared for you by: Meredith Laws



| | 1 year | | | 15 months | | |
|---------------------|--------|--------|----------|-----------|--------|----------|
| | Mar 08 | Mar 09 | % Change | Jan 08 | Mar 09 | % Change |
| Avg. Days on Market | 116 | 106 | -8.6% ↓ | 157 | 106 | -32.5% ↓ |
| Sold/List Diff. % | 93 | 94 | 1.1% ↑ | 96 | 94 | -2.1% ↓ |

| Date | 1/08 | 2/08 | 3/08 | 4/08 | 5/08 | 6/08 | 7/08 | 8/08 | 9/08 | 10/08 | 11/08 | 12/08 | 1/09 | 2/09 | 3/09 |
|-----------------------|-------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| For Sale | 219 | 240 | 267 | 267 | 273 | 296 | 319 | 311 | 288 | 263 | 253 | 226 | 219 | 251 | 278 |
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| Avg. Act Price | 637 | 637 | 651 | 665 | 675 | 657 | 651 | 616 | 619 | 613 | 597 | 621 | 614 | 606 | 595 |
| Avg. Sld Price | 463 | 431 | 415 | 457 | 395 | 432 | 379 | 386 | 497 | 443 | 286 | 355 | 390 | 296 | 326 |
| Avg. Sq. Ft. Price | 200.8 | 183.97 | 204.74 | 206.25 | 198.73 | 201.64 | 198.51 | 184.94 | 210.48 | 200.13 | 168.13 | 165.86 | 197.23 | 178.82 | 165.45 |
| Sold/List Diff. % | 96 | 96 | 93 | 97 | 96 | 95 | 97 | 97 | 94 | 94 | 97 | 96 | 94 | 90 | 94 |
| Days On Market | 157 | 126 | 116 | 123 | 124 | 104 | 105 | 152 | 137 | 119 | 113 | 153 | 164 | 171 | 106 |
| Median Price | 392 | 375 | 340 | 421 | 360 | 362 | 354 | 364 | 352 | 429 | 293 | 335 | 360 | 266 | 300 |

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Facts and TrendsTM

Published Apr. 2009

Location : Anacortes



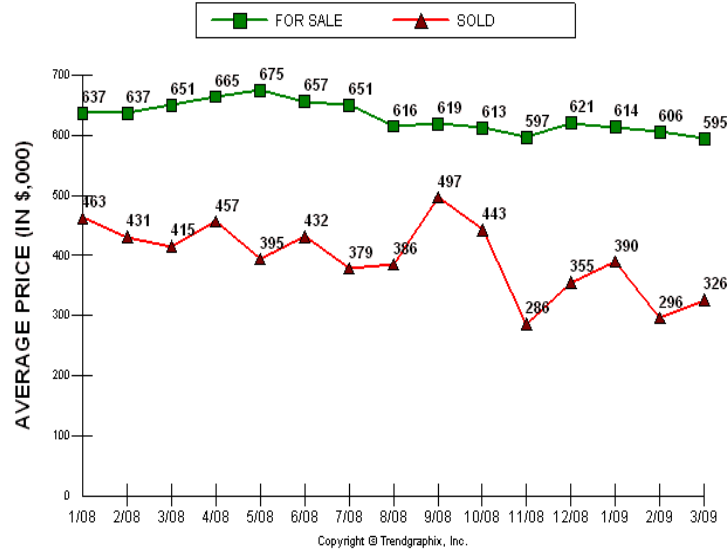
Avg Price For Sale & Sold

Price Range: \$0 - No Limit

SQFT Range: 0 - No Limit

Single Family Homes - All Property Statuses - All Properties

Prepared for you by: Meredith Laws



| | 1 year | | | 15 months | | |
|-------------------|--------|--------|----------|-----------|--------|----------|
| | Mar 08 | Mar 09 | % Change | Jan 08 | Mar 09 | % Change |
| Avg. Active Price | 651 | 595 | -8.6% ↓ | 637 | 595 | -6.6% ↓ |
| Avg. Sold Price | 415 | 326 | -6.6% ↓ | 463 | 326 | -29.6% ↓ |

| Date | 1/08 | 2/08 | 3/08 | 4/08 | 5/08 | 6/08 | 7/08 | 8/08 | 9/08 | 10/08 | 11/08 | 12/08 | 1/09 | 2/09 | 3/09 |
|-----------------------|-------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| For Sale | 219 | 240 | 267 | 267 | 273 | 296 | 319 | 311 | 288 | 263 | 253 | 226 | 219 | 251 | 278 |
| Sold | 7 | 21 | 20 | 20 | 35 | 28 | 18 | 22 | 22 | 19 | 6 | 19 | 11 | 10 | 15 |
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| Avg. Act Price | 637 | 637 | 651 | 665 | 675 | 657 | 651 | 616 | 619 | 613 | 597 | 621 | 614 | 606 | 595 |
| Avg. Sld Price | 463 | 431 | 415 | 457 | 395 | 432 | 379 | 386 | 497 | 443 | 286 | 355 | 390 | 296 | 326 |
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| Sold/List Diff. % | 96 | 96 | 93 | 97 | 96 | 95 | 97 | 97 | 94 | 94 | 97 | 96 | 94 | 90 | 94 |
| Days On Market | 157 | 126 | 116 | 123 | 124 | 104 | 105 | 152 | 137 | 119 | 113 | 153 | 164 | 171 | 106 |
| Median Price | 392 | 375 | 340 | 421 | 360 | 362 | 354 | 364 | 352 | 429 | 293 | 335 | 360 | 266 | 300 |

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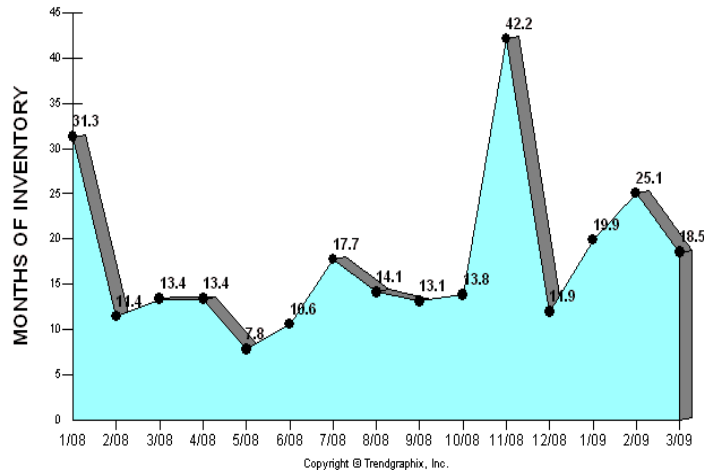
Months of Inventory Based on Closed Sales

Price Range: \$0 - No Limit

SQFT Range: 0 - No Limit

Single Family Homes - All Property Statuses - All Properties

Prepared for you by: Meredith Laws



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| | 1 year | | | 15 months | | |
|------------------------------------|--------|--------|----------|-----------|--------|----------|
| | Mar 08 | Mar 09 | % Change | Jan 08 | Mar 09 | % Change |
| Months of Inventory (Closed Sales) | 13.4 | 18.5 | 38.1% ↑ | 31.3 | 18.5 | -40.9% ↓ |

| Date | 1/08 | 2/08 | 3/08 | 4/08 | 5/08 | 6/08 | 7/08 | 8/08 | 9/08 | 10/08 | 11/08 | 12/08 | 1/09 | 2/09 | 3/09 |
|-----------------------|-------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
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